

BUY WITH CONFIDENCE THROUGH NJPA



Caterpillar and NJPA help provide solutions built to address your purchasing concerns by:

- Offering your agency a cost-free membership to a nationally leveraged contract regardless of the size of your operation
- Reducing the time and expense encountered in the purchasing process
- Providing a purchasing path that offers quality products, service and support

<http://govbidspec.cat.com/NJPA>



Caterpillar proudly supports the NJPA Consortium Contract #100907

On behalf of everyone at Caterpillar, we are pleased to have been awarded the NJPA national contract for heavy, agricultural, snow, utility and related accessories and supplies. As governmental agencies continue to look for more effective ways to do business, this contract will help us deliver our solutions to a very important customer base.

Cost-free membership:

- Agencies may join free of charge by filling out the membership form at http://www.njpacoop.org/JOIN/Member_Benefits.html
- NJPA is a nationally recognized member-owned cooperative
- Thousands of governmental and non-profit agencies currently participate

Reduce the time and expense of the purchasing process by using a nationally bid contract:

- Avoid the time-consuming process of putting bids together
- Avoid time spent waiting for responses
- Avoid the unpredictability of a low-bid scenario

A purchasing path that offers quality products, service and support:

- Purchase quality equipment at a greater value by benefiting from lower maintenance costs, higher productivity, greater uptime and unmatched residual values
- You have the advantage of working directly with your local Caterpillar® Dealer to configure the equipment you purchase to meet your specific needs
- You'll enjoy the comforts of receiving the legendary service and support you've come to expect with Caterpillar

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The National Institute of Governmental Purchasing (NIGP), National Association of State Procurement Officials (NASPO) and National Association of Fleet Administrators (NAFA) endorse the use of Life Cycle Costing as a preferred procurement method.