

G. OVERALL EVALUATION AND CRITERIA

In accordance with accepted standards of competitive sealed bid awards as set forth in the Minnesota Procurement Code, competitive sealed bids/awards will be made to responsible Bidders whose bids are determined in writing to be the most advantageous to NJPA and its NJPA Members. To qualify for the final evaluation, a Bidder must have been deemed responsive as a result of the criteria set for "Bidder Responsiveness." A bid must have been submitted on time and materially satisfy all mandatory requirements identified in this document.

Evaluation for: FEDERAL CONTRACTS CORP _____

The evaluation criteria for this solicitation, **not** arranged in order of importance:

	1000 Maximum Available Points	Points Awarded
Conformance to terms and conditions to include documentation	25	22
Pricing	400	392
Qualifications as a responding vendor	25	16
References and past performance information (PPI), to include past member approval	25	18
Selection and variety of products and equipment and manufactured products offered.	225	225
Value added features of overall vendor program as developed to best serve the NJPA Member's purchasing experience.	50	33
Industry standard market place successes and reputation.	100	67
Ability to sell, market, and service NJPA Members through a national distribution network of authorized sales reps, field reps, and telemarketing.	100	75
Industry standard product and/or service awards	25	12
Description of national cooperative marketing program to be facilitated in cooperation with NJPA to promote contract.	25	23

Total Points

1000

883

COMMENTS

Reviewed by:

John Hase

Title *Director of Business*

Karen E. B..., CPPB

Title *Procurement & Contracting Manager*

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Title *Coord of Bids & Contracts*