

In accordance with accepted standards of competitive sealed bid awards as set forth in the Minnesota Procurement Code, competitive sealed bids/awards will be made to responsible Bidders whose bids are determined in writing to be responsive and also be the most advantageous to NJPA and its NJPA Members. To qualify for the final evaluation, a Bidder must have been deemed responsive as a result of the criteria set for "Bidder Responsiveness." A bid must have been submitted on time and materially satisfy all mandatory requirements identified in this document.

Evaluation for: _____

For the Bid Subject **TECHNOLOGY SOLUTIONS WITH RELATED EQUIPMENT AND ACCESSORIES,**

The evaluation criteria for this solicitation, **not** arranged in order of importance:

	Available Points		Points Awarded	
	Available	CDWG	Carousel	Southern Computer Warehouse
Conformance to terms and conditions to include documentation	25	23	22.5	22.5
Pricing	300	245	212.5	215
Qualifications as a responding vendor	50	46.5	42.5	42.5
References and past performance information (PPI), to include past member approval	25	23	17.5	15
Selection and variety of products and equipment and manufactured products offered.	225	205	175	185
Value added features of overall vendor program as developed to best serve the NJPA Member's purchasing experience.	125	115	100	90
Industry standard market place successes and reputation.	100	90	85	80
Ability to sell, market, and service NJPA Members through a national distribution network of authorized sales reps, field reps, and telemarketing.	100	92.5	87.5	60
Industry standard product and/or service awards	25	20	17.5	7.5
Description of national cooperative marketing program to be facilitated in cooperation with NJPA to promote contract.	25	22.5	21.5	20
Total Points	1000	882.5	781.5	737.5

Bonus Points awarded for:				
Bidders "Green" characteristics	50	30	10	12.5
Bidders WBME or SBE characteristics	50	0	0	0

Overall Evaluation Points 912 787 817

Reviewed by: Keith Hanson CPA Its Assistant to Manager of Financial Service
[Signature] Its Coordinator of legal contract communication
[Signature] Its Manager of Bids & Contracts