



COMMENT AND REVIEW

To the
REQUEST FOR PROPOSAL (RFP) #040215
Entitled

STORAGE PRODUCTS OR SYSTEMS WITH RELATED ACCESSORIES

The following advertisement was placed in the Minneapolis, MN *Star Tribune* on February 19, 2015 and February 26, 2015, in Oregon's *Daily Journal of Commerce* on February 19, 2015, in South Carolina's *The State* on February 19, 2015, in Utah's *The Salt Lake Tribune* on February 19, 2015, in *USA Today* on February 19, 2015, and on the NJPA website www.njpacoop.org, Onvia website www.onvia.com, Notice to Bidders website www.noticetobidders.com, PublicPurchase.com, Merx, and Biddingo:

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of # 040215 STORAGE PRODUCTS OR SYSTEMS WITH RELATED ACCESSORIES. Details of this RFP are available beginning FEBRUARY 19, 2015. Details may be obtained by letter of request to Jonathan Yahn, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until APRIL 2, 2015 at 4:30 p.m. Central Time at the above address and opened APRIL 3, 2015 at 8:00 a.m. Central Time. RFPs are also advertised on www.njpacoop.org.

RFPs were requested from and distributed to:

Spacesaver	Steelcase, Inc.
360 Global Transportation	9-5 Computer
AIL US, LLC	Atlas Saferooms
Blue1USA	Brown & Saenger
CDW – Canada	Construction Industry Center
Datum Storage Solutions	DeBourgh Manufacturing
Delta Designs, Ltd.	DINPAK, LLC
Direct Technology Group	Eclipsys Solutions
ENCON Systems, Inc.	eRepublic
GearGrid, LLC	Hi-Density Spacesaving Systems, Inc.
Hollinger Metal Edge, Inc.	Incident Communications Solutions
JF Acquisition, LLC dba Jones & Frank	Kaco Warehouse Outfitters
Kardex Remstar, LLC	Keith Strachan
Ma Labs, Inc.	Mobile Mini, Inc.
Montel Aetnastak, Inc.	MOS Systems
NetApp	Nimble Storage, Inc.
Noble1	North American Storage Equipment Co., Ltd.

NU-LIFE Environmental, Inc.	Prime Vendor, Inc.
QC Storage, LLC	Refurb Factory
Retrieval Business Syste.ms, Inc.	RGS
SanDisk	SmartCity US, Inc.
Systemax	Taser International
Texas Storage Systems	Totowa Systems, Inc.
TREAD Corporation	Troxell
Velocity Tech Solutions	Vidmar
Wenger Corporation	Western Global

Proposals were opened on April 3, 2015 at the NJPA offices located at 202 12th Street Northeast in Staples, Minnesota 56479. Proposals were received from the following:

Atlas Saferooms
 Datum Storage Solutions
 DeBourgh Manufacturing
 Delta Designs, Ltd.
 Incident Communications Solutions
 JF Acquisitions, LLC dba Jones & Frank
 Kardex Remstar, LLC
 Mobile Mini, Inc.
 Montel Aetnastak, Inc.
 PureGreen Equipment Services, LLC (Blue1USA)
 TASER International
 Wenger Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, CPPB, NJPA Senior Contract Procurement Analyst
 Gregg Meierhofer, CPPO, NJPA Senior Contract Products and Price Analyst
 Tracy Plinske, NJPA Contract Procurement Analyst
 Keith Hanson, CPA, NJPA Accounting Manager
 Jonathan Yahn, JD, NJPA Contracts and Compliance Manager

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee used the established NJPA RFP evaluation criteria and determined that all proposal responses met Level-One and Level-Two Responsiveness and were evaluated.

DeBourgh Manufacturing offers locker and locker accessories. They offer a nationwide sales and service force and experience within the industry. They also offer competitive pricing for our members.

Kardex Remstar, LLC offers office products, shelving and drawers, vertical storage, warehouse shelving, workbench shop equipment, workstations along with other products. They have a wide depth and breadth of product line. They also offered competitive pricing.

PureGreen Equipment Services, LLC offers petroleum storage and dispensing equipment along with diesel exhaust fluid storage and other products. They offer a good marketing plan and experience within the industry along with competitive pricing.

For these reasons the NJPA Proposal Review Committee recommends award of NJPA Contract #040215 to

DeBourgh Manufacturing	040215-DBM
Kardex Remstar, LLC	040215-KRS
PureGreen Equipment Services, LLC	040215-PGE

The preceding recommendations were approved at the June 16, 2015 Board meeting.




Ginger Line, CPPB, Senior Contract Procurement Analyst



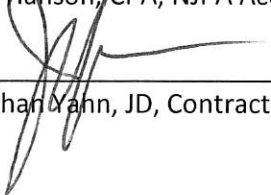
Gregg Meierhofer, CPPO, Senior Contract Product & Price Analyst



Tracy Plinske, Contract Procurement Analyst



Keith Hanson, CPA, NJPA Accounting Manager



Jonathan Mann, JD, Contracts and Compliance Manager